

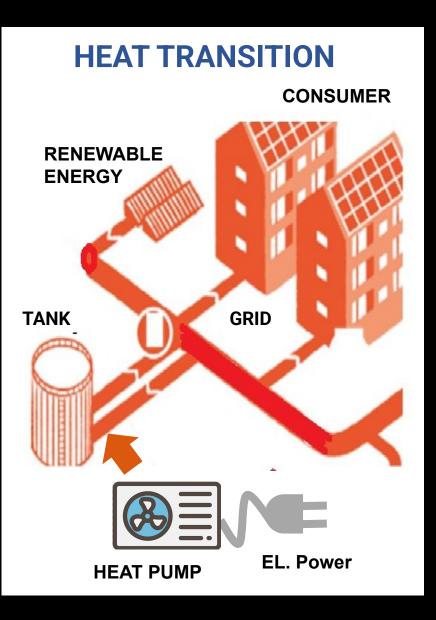


Smart Solutions for the Heat Transition



Pitch Deck

Problem to be solved

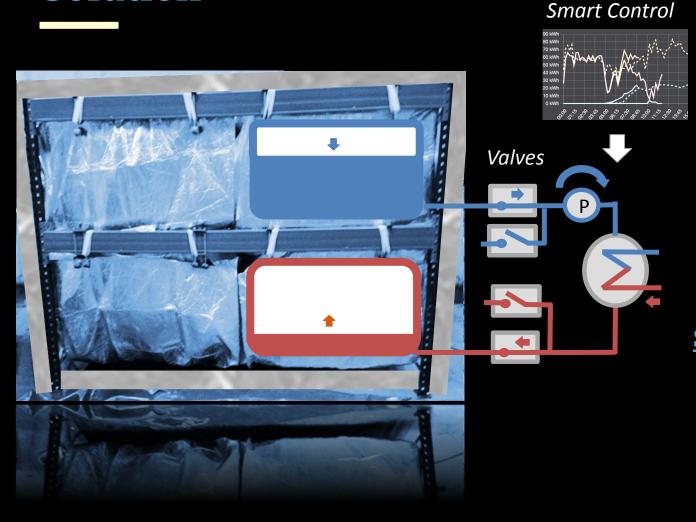


"Heat Storages <u>compensate</u> the timely difference of heat <u>supply</u> and <u>demand</u>"

But due to:

- High tank costs:
 - The integration of <u>renewable energy</u> resources is mostly <u>uneconomic</u>
- Long charging times:
 No advantage of <u>low</u> electricity <u>prices</u>

Solution



- Plastic bags are hooked up on a metal carrier
 LOW COST
- Filling an empty cube
 NO WATER MIXTURE

Selling Points:

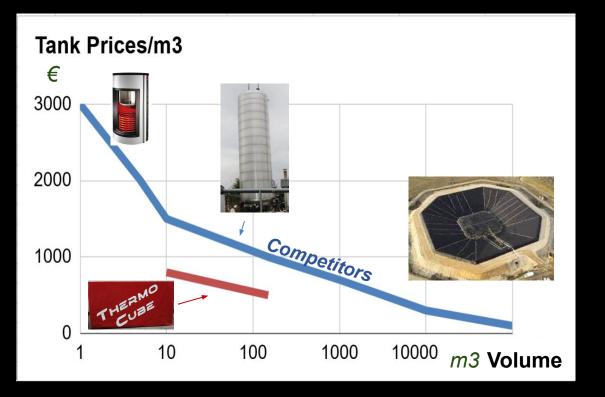
- Only <u>half the price</u> than competitors
- Short <u>charging</u> times
- <u>Smart Control</u> \rightarrow Charging only

when el. costs or ev. temp. beneficial

A <u>Thermo-Battery</u> has the same effect on <u>el. grid stability</u> than an el. battery, but with < 5% costs

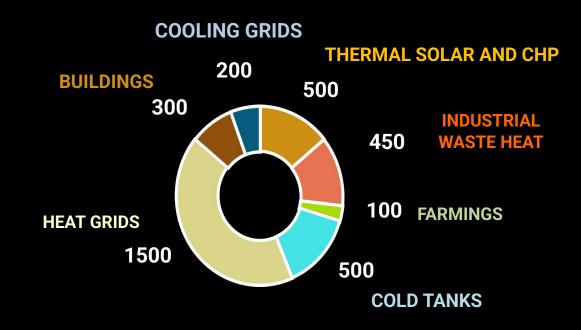


<u>Competitors:</u>



Market Size and B2B-Customers:

SERVICE OBTAINABLE MARKET 2500 MIO EUR

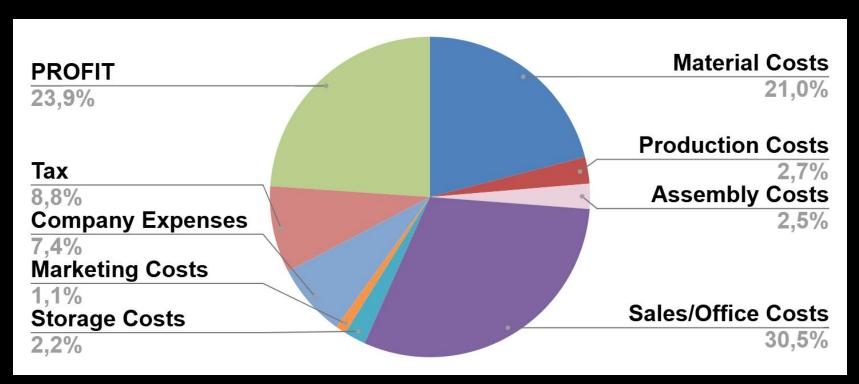


Market Entry Strategy: Low Price combined with High Profit

Business Model

The revenues are largely generated by tank sales (direct and via sales partners)

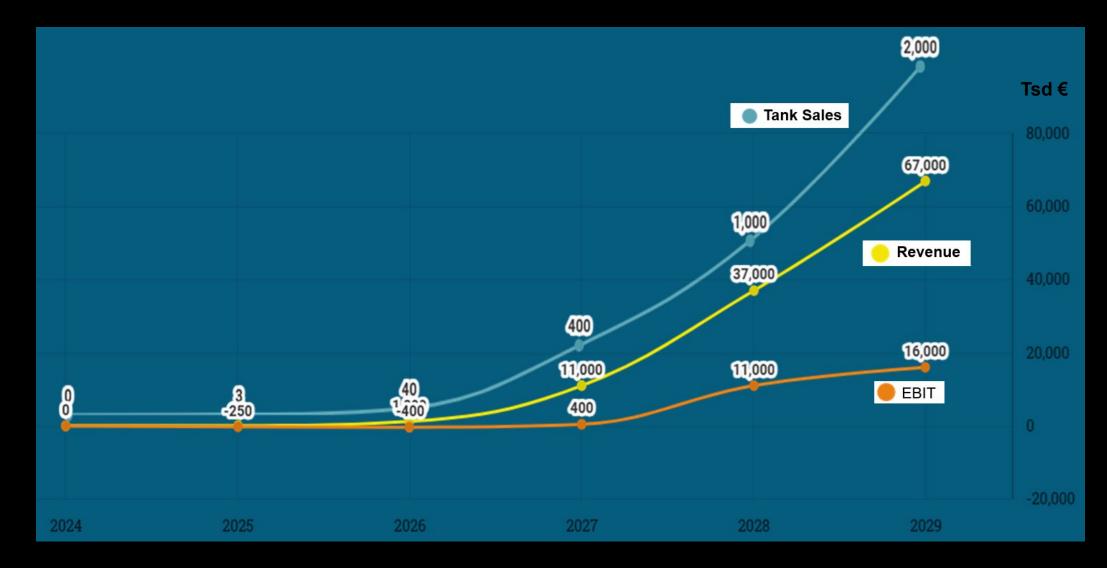
Expenses and Profit:





High Scalability due to <u>outsourced</u> component production, man. integration, assembly and <u>sales</u> (partly) and <u>automated</u> cube production

Business Development



Enormous Growth Potential due to oncoming Heat Transition!



Mission and Team





"WE'LL ROCK THE HEAT TRANSITION"



GERHARD CEO & Technology Dipl. Ing. (FH)

"Long experiences in automotive and renewable energy development and business lead"



ROLAND CFO and Sales Dipl. Ing. (FH)

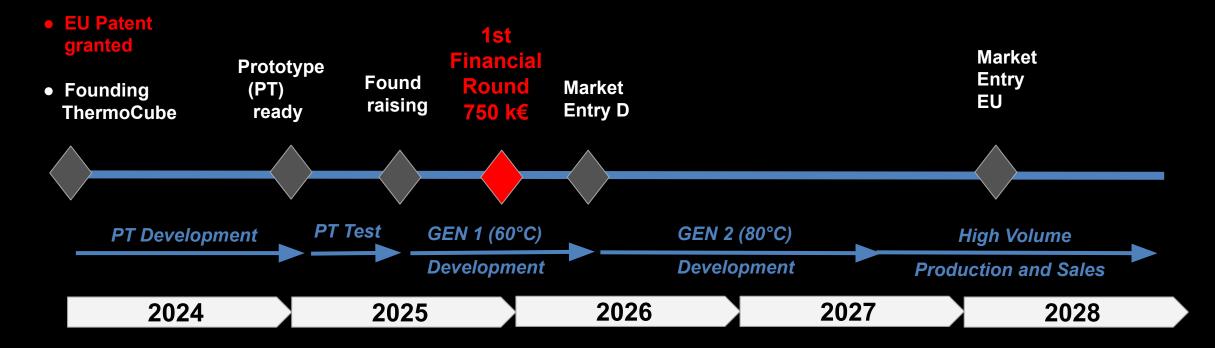
"Long experiences in automotive and renewable energy sales and business lead"



THOMAS Marketing BS Renewable Energy

"Experiences in heat grid applications, marketing and sales"

Road Map and Call to Action



<u>Use of Funds:</u>

- GEN 2 Development
- Automated Production
- Market Entry Activities

Planned EU Market Entry in 2028 \rightarrow **Exit Opportunity**

Contact



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Thank you for your attention !